

# QuickBooks Partner Win Wire

Fast Trac Consulting, an award-winning QuickBooks Solution Provider, organized complex financials for CNS Homes and C2S Development, implementing a QuickBooks Advanced information hub, instilling confidence, and empowering growth.




## Clean, clear, and organized decision-quality data


Fast Trac Consulting employed deep knowledge of the real estate industry, unmatched expertise in QuickBooks software, and detailed accounting best practices to get CNS Homes organized and ready to grow their wealth with the launch of two new LLCs.

## Tracking complex transactions with consistent accuracy

C2S Development LLC is a real estate group specializing in rentals and flipping family and small multi-family homes in southeastern Massachusetts. Founded by three partners in 2018, C2S Development grew out of its parent company, CNS Home Solutions LLC at a fast pace, leaving founders Tony, Kyle, and Mike racing to keep up. With a document-heavy workflow and intricate, high-dollar transactions on their plates daily, C2S Development needed a full financial and archival organization system—and they needed it now.

Expert guide with deep knowledge of Real Estate industry investing

Software with detailed reporting capabilities and a simplified workflow 

Education in Real Estate accounting and property analysis 

A single, unified information hub, founded in QuickBooks

QuickBooks Solution Provider (QSP):  
**Fast Trac Consulting**

QSP specializations:  
**Real estate | Construction**

QSP applied expertise:  
**Consulting | Bookkeeping | Set up and training | Implementation | Custom reporting | App development**

Customer:  
**C2S Development LLC**

Location:  
**New Bedford, Massachusetts**

Industry:  
**Real estate**

Solution:  
**QuickBooks Online Advanced**

Key add-ons:  
**HammerZen | Hubdoc | Bill.com**

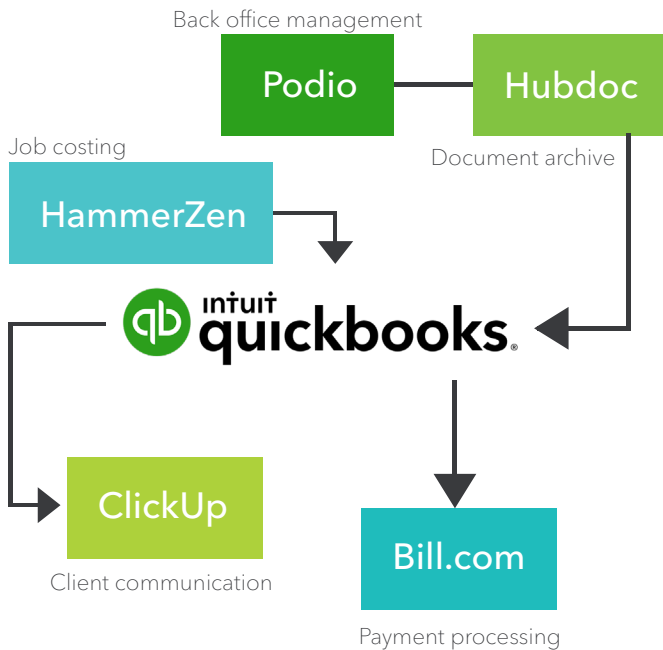
# An organized foundation to build wealth

Gita Faust of Fast Trac Consulting knows the real estate industry. She's a renowned QuickBooks Solution Provider, an experienced accountant, and a leader in both the QuickBooks and Real Estate business communities. Having once followed a QuickBooks course written by Faust, the partners at knew that she was the expert they needed.

Faust began with an account review for the customer, diving deep and learning that their past CPA had simply not known real estate – not known the right questions to ask. After hours of study, reconciling, and amending past tax returns, Faust had cleaned up what was and was ready to build what could be.

With a firm direction in mind, Faust led C2S Development through a migration from QuickBooks Plus to QuickBooks Online Advanced, and an overhaul of their entire financial process. Connecting apps that she had helped to develop, Faust and Fast Trac built a simplified workflow to sync with QuickBooks, for ease of use in products, services, and classes management, for detailed record-keeping and reporting, and for time-saving success.

## Accounting, bookkeeping, and consulting: the full Fast Trac solution



"Without Fast Trac Consulting and Gita's very black and white approach to problem-solving, we would be in a different place professionally. As young entrepreneurs who didn't know much of anything with respect to proper bookkeeping and the relationship between bookkeeping and accounting, Fast Trac solved that for us.

We threw years' worth of messy real estate transactions at them in multiple entities and asked them to review it and find errors – and boy, did they ever. Not only did they force us to think differently and offer a new approach to our finances, they identified some serious tax mistakes from a previous accountant which ended up **saving us tens of thousands of dollars.**

Looking back, I can say my only mistake was not starting with Gita and Fast Trac sooner."

~ Kyle Cabral, C2S Development

"Was it painful? Yes. But we got them through it. They did it our way because it's the right way, and now they are growing their wealth with confidence."

~ Gita Faust, Fast Trac Consulting

## Ready for the future

With a simplified workflow, 90% fewer hours spent on job costing, and increased confidence, CNS Homes branched out and opened C2S Development and C2S Energy, both LLCs. The new Fast Trac Consulting system is their foundation for continuous, streamlined, efficient work, and Gita Faust is their trusted guide. The entire C2S business group is making better business decisions, reaching goals, and building dreams.



### About the Partnership

**C2S Development** is a private real estate investment and development company based in New Bedford, MA with a focus on residential and mixed-use property investment.

**Fast Trac Consulting** offers QuickBooks solutions for real estate accounting, ranging from consultation and implementation to bookkeeping and analyses.